

Griffin Financial Group

A STEVENS & LEE COMPANY



Todd McMahon

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Areas of Focus

Services

Mergers and Acquisitions
Strategic Consulting

Industries

Commercial, Industrial and Services

Todd brings more than 20 years of transactional, financial services and corporate leadership experience to his client engagements. He has advised on growth opportunities with mergers and acquisitions, recapitalizations and capital optimizations across a number of industries, including business and consumer services, manufacturing, environmental services and technology. Having served as a director, service professional, entrepreneur and investor, Todd has a strategic understanding of working with all sides at the transactional table.

Prior to joining Griffin, Todd was Head of Investment Banking at Capstone Partners, an independent middle market investment bank. He began his career at Putnam Investments then moved to Bank Boston's investment banking group. Later, Todd served as Managing Director at Ross Crossland Weston/RCW Mirus where he was responsible for managing the firm's technology investment banking practice. In 2002, he founded and led Array Financial Services, a Boston-based boutique M&A advisory firm.

Todd's investment banking experience is complemented by his involvement as an entrepreneur and investor in a number of service companies. As an entrepreneur, he has purchased over a dozen companies, raised numerous rounds of debt and equity financing, and has been responsible for managing all aspects of operations, from sales and business development to finance and administration.

An authority in his field, Todd has been featured on CNBC and quoted in national publications such as *Money Magazine* and *Inc.* Additionally, he has been a featured speaker at the Boston University School of Business and numerous trade and industry events.

Affiliations

- University of Massachusetts, CLA Advisory Board

Education

- Boston University, MBA
- The University of Massachusetts, B.A.

Licensing

- FINRA Series 79 license
- FINRA Series 63 license
- FINRA Series 24 license